

## Dynamic Hedging Program

- Define production risks
  - Quantify long exposure of the company
  - Meat sales vs. hog production
- How the meat is booked and timeframes
  - Forward fixed (weekly, monthly, quarterly)
  - Forward formula (exposure to cutout value fluctuations)
  - Open market pricing
  - Freezer position



## Dynamic Hedging Program

- Top down approach
  - Communication and collaboration amongst profit centers
    - Hog production margins
    - Pork processing margins
  - Hog production minus forward sales = long exposure
- Questions to address
  - What are the risks to the company?
  - What are the objectives of using a hedging program?
  - How are open market needs viewed?
  - How are hedging decisions made?
  - What is the risk appetite for a dynamic hedging program?
- Put the pieces of the puzzle together and develop dynamic strategies



# Hedge Strategies

Packer (Long Hedge)	Producer (Short Hedge)
<ul> <li>Buy Futures</li> <li>Buy Calls</li> <li>Sell Puts</li> <li>Buy Calls, Sell Puts (Fence)</li> </ul>	•Sell Futures •Buy Puts •Sell Calls •Buy Puts, Sell Calls (Fence)
<ul><li>Buy Futures, But Puts</li><li>Buy Calls after Liq. of Long Futures</li></ul>	<ul><li>Sell Futures, Buy Calls</li><li>Buy Puts after Liq. Of Short Futures</li></ul>



# Dynamic Strategies

#### Vertically Integrated (Dynamic Hedge)

- Define net exposure for production/processing
- Actively manage risk vs. passive hedges
- Establish hedging objectives
   Lock in historical pricing
- •As meat is sold and hogs are booked

  Lift outright futures position

  Net exposure reduced with the meat sold
- •Roll short futures into long put position Opens upside for potential hog price appreciation
- •Cover short futures positions Long the cash market
- •Spread relations adjust hedges for L/T coverage

- •Open market hog needs
- •Forward contract 20% of hogs not company owned Buy puts and lift as hogs are delivered Sell futures and lift as hogs are delivered
- Negotiate open market hogs
   Adjust processing schedule for meat sold
   Add/reduce weight of company owned hogs



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